The Russia-China-Iran Axis

February 2019







Russia, China Stand as Primary Impediments to Isolating Iranian Regime

In 2018, the Trump administration withdrew from the Iran nuclear deal and initiated a "<u>maximum pressure</u>" campaign against the Iranian regime, re-imposing and expanding sanctions targeting Iran's energy, shipping, insurance, and banking sectors. Major European businesses responded by fleeing Iran. However, the Trump administration's efforts to isolate Iran still face a major hurdle as China and Russia move to fill the void and capitalize on the business opportunities emerging in the wake of European withdrawals.

The Political Context

The rationale for the Trump administration's renewed sanctions campaign was to compel Iran's leadership to return to the negotiating table for an expanded agreement that would fix shortcomings in the Joint Comprehensive Plan of Action (JCPOA) (sunset clauses and insufficient inspections regime), and also address malign Iranian conduct not related to its nuclear program (illicit ballistic missiles, support for terrorism, regional destabilization, and human rights abuses). Additionally, the renewed sanctions would materially deny Iran resources to further its nefarious regional political and military influence.

The re-imposition of sanctions coupled with years of economic mismanagement have compounded the economic stresses facing Iran's leadership. In late December 2018, President Hassan Rouhani <u>unveiled his proposed \$47.5 billion budget for the upcoming year</u>, which, due to the impact of sanctions and the precipitous devaluation of Iran's currency, was less than half the previous year's budget. The failure of the JCPOA's promised benefits to materialize, coupled with widespread political alienation, provided the impetus for a revitalized protest movement that has amplified the pressure facing Iran's regime.

By Itself, Europe's INSTEX Won't Save Iran

While the Trump administration's efforts to squeeze Tehran are clearly having an effect, the lack of complete buy-in from the European Union, Russia, and China have shielded the regime from complete isolation. The EU has resisted the maximum pressure campaign, seeking instead to incentivize Iran to remain in the JCPOA by urging continued European trade and investment with Iran. Germany, the United Kingdom, and France have gone so far as to establish a Special Purpose Vehicle (SPV), known as INSTEX (Instrument in Support of Trade Exchanges), to allow European companies to facilitate ongoing non-dollar transactions with the regime through a third-party in circumvention of U.S. sanctions.

The EU's efforts to establish a sanctions-workaround will in all likelihood be a fruitless endeavor, as <u>dozens</u> of major European companies weigh the benefits of economic engagement with Iran against the costs of losing access to the American market. Trump administration officials have downplayed the significance of INSTEX and made clear that <u>the U.S. intends to strictly enforce its sanctions</u> against companies found engaging in illegal transactions.

Iranian officials have further expressed doubts about the efficacy of INSTEX, taking particular umbrage over concerns that Europe will Iink operationalizing INSTEX to Iranian compliance with the Financial Action Task Force's (FATF) anti-money laundering and countering financing of terrorism standards. Iran's



foreign ministry explicitly <u>stated</u> that "Linking implementation of this mechanism... with the requirements of institutions such as the FATF is unacceptable." The fight over INSTEX has also come against a backdrop of fraying EU-Iran ties due to a resurgence of Iranian terrorist and assassination plots on European soil that culminated in the EU announcing <u>sanctions</u> targeting Iran's intelligence ministry in January 2019.

A Rising China in Iran

With INSTEX functionally stillborn, the primary obstacle to truly imposing "maximum pressure" on the Iranian regime will instead come from China and Russia. Both of these countries are unencumbered by concerns over Iran's illicit domestic and regional conduct and are happy to continue doing business with Tehran if they can get away with it. Russia and China view the collapse of European deals in Iran as winwin opportunities to bolster their own economies while frustrating America's objective of isolating Iran.

There is considerable historical precedent for China helping Tehran weather international storms dating back to the 1979 Islamic Revolution. China was one of the only countries willing to provide Iran with weapons and military equipment during the Iran-Iraq War, although it was also a large indirect supplier of military equipment to Iraq. China later emerged as a vital player in post-war reconstruction efforts and has remained engaged in the development of Iranian infrastructure, with a significant footprint in the construction of dams, factories, airports, roadways, and Tehran's subway system. Iran is currently a linchpin in Beijing's signature "One Belt, One Road" initiative, which aims to invest over \$1 trillion in infrastructure, connecting over 60 countries in Europe, Asia, and Africa.

China has provided a vital lifeline for Iran's energy sector as well, helping it to thwart the international sanctions regime that reached its zenith during the Bush and Obama administrations. With sanctions proscribing American and European investment in Iran's energy sector, China was more than willing to fill the vacuum, with its state-controlled energy giants, Sinopec and the China National Petroleum Company (CNPC) acquiring massive stakes in the development of Iranian oil and gas fields. Both sides benefited tremendously from their arrangement; energy-dependent China received a source for oil and was able to bolster a U.S. adversary while Iran gained a patron that invested heavily in its energy sector, and at the same time severely diminished the efficacy of the U.S. sanctions regime.

For example, in July 2017, France's Total finalized an agreement to acquire a 50.1% stake in the \$5 billion development of Phase 11 of the South Pars Gas field. Total decided to vacate the project in August 2018 after the first tranche of sanctions went back into effect despite having sunk \$45.7 million into the project. In November 2018, Iran's oil minister announced that CNPC, which already had a 30% stake in the project, would be acquiring Total's stake. A month later, however, CNPC suspended its investment in the face of U.S. pressure so as not to jeopardize ongoing Sino-U.S. trade negotiations. Nevertheless, CNPC plans to continue on investing in the North Azadegan and Masjid-i-Suleiman oilfields. Sinopec, meanwhile, is reportedly in talks with the state-owned National Iranian Oil Company (NIOC) to invest an additional \$3 billion on top of its existing \$2 billion investment in the Yadavaran oil field to boost capacity by 180,000 barrels per day.

Beyond investment in Iran's energy sector, China serves as a crucial lifeline to Tehran by maintaining consistent oil imports even in the post-JCPOA withdrawal era. The Trump administration granted



waivers to eight countries, including China, capping Iran's legally sanctioned oil output at around 1 million barrels per day. This is a reduction from the 2.5 million barrels Iran was selling at the height of sanctions relief, but it is still a far cry from the Trump administration's expressed desire to eventually drive Iranian exports to zero.

In order to shield its Iranian oil trade from sanctions, China has shifted to exclusively <u>using Iranian tankers owned by the National Iranian Tanker Co (NITC)</u> to transport its \$1.5 billion per month of crude imports. With European insurers discontinuing their coverage of Iranian shipments, it is now incumbent on Iran to provide insurance for its cargoes. According to an Atlantic Council <u>report</u>, "To further insulate the Iran-China oil trade from foreign entities, CNPC has its own bank, the Bank of Kunlun, which has limited exposure to the global financial system. The Central Bank of Iran has accounts at the Bank of Kunlun, where Chinese buyers of Iranian oil have deposited billions of dollars before, prior to the existence of the JCPOA." However, Reuters reported in December 2018 that Bank of Kunlun is seeking to <u>cease Iranian transactions</u> due to concerns over sanctions exposure. CNPC is exploring having smaller banks with less exposure to dollar-based transactions take over its Iran business.

The energy ties also burgeoned into military cooperation, with China selling ballistic missile components and conventional missiles to Iran and engaging in joint military drills. China has also played a role in the provision to Iran of sanctioned goods and services, as evidenced by the levying of fines against smartphone company <a href="https://example.com/artestare-university-company-english ballistic missile components space-university-company-english ballistic missile components and services, as evidenced by the levying of fines against smartphone company <a href="https://example.com/english-eng

Moscow in Tehran

Russia's relationship with Iran, meanwhile, took off in the late 1990s with the Kremlin assisting Iran with the development of <u>port and rail infrastructure</u>. As international concerns mounted over Tehran's illicit nuclear program and early sanctions came into effect, Russia became virtually the sole supplier of Iran's nuclear sector, taking the lead role in constructing the Bushehr nuclear reactor.

Russia appears less concerned than China over exposure to U.S. sanctions in its dealings with Iran, as many major Russian entities are already subject to U.S. sanctions. Following the United States' JCPOA withdrawal, a Russian business analyst <u>noted</u> to the state-funded news outlet Russia Today (RT), "Russian companies will continue doing business in Iran as if nothing happened at all – in oil, gas and nuclear energy. They have this advantage over the Europeans, who, like Total or Airbus, have major businesses in the US and are listed on American exchanges."

In July of 2018, Iranian official Ali Akbar Velayati, a key advisor to Supreme Leader Ali Khamenei, boasted that Russia stands "ready to invest \$50bn in Iran's oil and gas sectors." An anonymous Russian official backed Velayati's assertion to the Financial Times. According to Velayati, Rosneft and Gazprom entered into negotiations with Tehran on contract talks expected to total approximately \$10 billion. Bloomberg reported that in March, state-owned Zarubezhneft agreed to terms on a joint project to boost production at two brownfield sites valued at \$4 billion. Russia has also pledged to purchase at least 100,000 barrels a day of Iranian crude, which it plans to pay for by bartering machinery and food.



Russia is also exploring ways to assist Iran in the civil aviation sector. After Boeing and Airbus scrapped plans to provide Iran with aircraft, Iran turned to Russian manufacturer Sukhoi seeking to purchase \$2 billion worth of Sukhoi Superjet 100s. However, these plans appear to be <u>in jeopardy</u> as 10-15% of Sukhoi components are U.S.-manufactured and thus subject to embargo.

Lastly, Russia has invested in Iran's missile defense systems. For instance, it <u>delivered</u> the SA-20c SAM to Iran in 2016, which, according to the Director of the U.S. Defense Intelligence Agency Lieutenant General Robert Ashley, <u>provided</u> Iran with "the flexibility of a highly mobile, long-range, strategic surface-to-air missile."

A New Axis of Resistance

China and Russia capitalized on Iran's pre-JCPOA isolation to establish entrenched commercial interests inside Iran and are positioned as a result to benefit from the West's renewed drive to isolate and pressure Iran. Both countries are seeking to enhance their clout and carve out spheres of influence in the Middle East, further opening the door for expanded ties with Iran. Iran sought in the post-JCPOA period to attract Western investment from players like Royal Dutch Shell and Total, but with the exit of such players in the face of crippling sanctions, Russian and Chinese energy companies are now positioned to take over planned projects free of competition.

Adding a further wrinkle, China and Russia have stepped up their own economic and political cooperation and are presenting a united front stemming from dissatisfaction with U.S. sanctions on Russia for its meddling in Ukraine and the 2016 U.S. presidential election and the Trump administration's trade war with China. Russian and Chinese leaders have criticized America's "protectionist" and "unilateral" measures as an effort to gain advantage in the U.S.-built global trading system. The sanctions push against Iran is yet another irritant that has driven China and Russia to work collaboratively to withstand American pressure. Such cooperation has manifested itself at the United Nations as well, leading China and Russia to use their permanent positions on the U.N. Security Council to block punitive sanctions.

In the immediate aftermath of the U.S. withdrawal from the JCPOA, Iranian Foreign Minister Javad Zarif embarked on a diplomatic tour to mitigate against the impact of the coming re-imposition of sanctions. His first two stops were Beijing and Moscow. In the months that followed, China and Russia have sought to expand their trade and investment with Iran and assess the feasibility of taking over outright European deals that had collapsed. While the re-imposition of sanctions has created an opportunity for both countries, it has complicated matters as well. Ultimately, the extent to which China and Russia can benefit from the current state of play comes down to their ability to limit sanctions exposure and create workarounds such as mechanisms to conduct transactions in local, non-dollar currencies. In September 2018, Foreign Minister Zarif outlined Iran's plan to avoid using the U.S. dollar: "You can use your own currency. Sell stuff in your own currency, buy stuff in the other country's currency, and at the end of a specific period, balance it out in a non-dollar currency. It's quite possible and may even be profitable." As a result of these complications, some deals announced to great fanfare have been temporarily put on ice.



Conclusions

Iran's hoped-for economic rapprochement with Europe is currently in shambles, increasing Iran's reluctant reliance on the two leading nations that helped it weather previous isolation campaigns. In spite of all the obstacles posed by the Trump administration's maximum pressure campaign, China and Russia remain committed to seeing through their business dealings with Iran. The halting progress in execution indicates that the sanctions are working as intended. In Beijing's and Moscow's view, however, the economic and geopolitical benefits outweigh the potential risks of sanctions exposure and they continue to seek ways to move forward and find alternative approaches that would undermine America and the dollar's centrality to the global economic system.

If the maximum pressure campaign is to bear fruit and bring Iran back to the negotiating table in good faith, the Trump administration must take the following steps:

- Prioritize curtailing Iran's Chinese and Russian lifelines. The Russian-Iranian-Chinese troika have a vested interest in standing up to the American pressure campaign, setting up a battle with critical implications for the survivability of the Iranian regime, China's and Russia's role in the Middle East, and the continued efficacy of the U.S.-led economic order. The Trump administration should seek to ensure that Chinese and Russian business dealings with Iran are as cumbersome as possible and that Beijing and Moscow are unable to carry out such trade through legitimate channels and in dollars or euros. Chinese or Russian entities that attempt to skirt sanctions by, for instance, relying on small local banks to facilitate sanctioned transactions, should still face punitive measures and loss of access to the U.S. market. As with European companies who may engage in sanctionable activity with INSTEX, Chinese or Russian entities seeking workarounds to deal with Iran should face the full weight of U.S. sanctions enforcement.
- Reduce Iranian oil exports to zero. The U.S. State Department has warned the remaining purchasers of Iranian oil that the U.S. will not be granting another round of waivers in May. Following through with this directive is a vital measure to choke off Iran's oil revenues, the regime's primary source of funding. The U.S. should work with other global oil producers to ensure adequate supply in order to avoid price spikes. Iran is likely to offer its oil at a significant discount to China and to engage in subterfuge, such as oil tanker lightering (the transfer of cargoes from one vessel to another) to disguise the origin and destination of its exports in order to entice China into continued purchases. The U.S. should be vigilant against such schemes and link progress in ongoing trade negotiations with China to verifiably ceasing Iranian oil imports.